

# Investment Services

The more money you have, the more critical it is to have a partner you can trust. We have the capability to be your total financial partner with our advisors' investment products offered through Raymond James Financial Services, Inc., one of the world's leading investment providers.

## *Financial Planning*

Financial planning can change your life. Our advisors have the products to help you meet both short-term and long-term financial goals.

- Retirement planning
- College planning
- Asset allocation
- And more

## *Securities*

Our independent advisors offer innovative, personalized plans to help you navigate the market and make the most of your investment dollars. We can help you with placing investments in:

- Stocks
- Mutual funds
- Bonds

## *Insurance, Long Term Care and Annuities*

Insurance, long term care and annuities can work together to maximize your retirement savings, create guaranteed income\* and protect what you've earned. We can help you create a personalized plan to leverage these products.

*\*Guarantees are based upon the claims paying ability of the issuing company.*

## *Trust and Estate Services*

Trust and estate services are designed to manage and administer your assets for future generations. We can help you create the legacy you want to leave, whether it's for your heirs, business or charities.

## *Businesses*

Many businesses offer a qualified retirement plan as a way to attract and retain highly qualified employees, as well as to help owners plan for their own future. Selecting the right retirement plan for your business is a crucial step. We can help in choosing the right qualified plan:

- SIMPLE IRA
- Simplified Employee Pension (SEP) IRA
- Profit Sharing Plans
- Safe Harbor 401(k) Plans
- Defined Benefit Pensions

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Securities offered through Raymond  
James Financial Services, Inc.,  
Member FINRA/SIPC, an independent  
broker/dealer.

Investments and insurance products are:

Not FDIC Insured	No Bank Guarantee	Subject to Risk/May Lose Value
Not a Deposit	Not Insured by any Federal Government Agency	

Southern Community Bank is not affiliated with Raymond James. Raymond James financial advisors may only conduct business with residents of the states and/or jurisdictions for which they are properly registered. Please note that not all of the investments and services mentioned are available in every state. Investors outside of the United States are subject to securities and tax regulations within their applicable jurisdictions that are not addressed in this brochure. Contact your local Raymond James office for information and availability.

*The*  
**financial  
group, LLC**

A Subsidiary of Southern Community Bank

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